

Vivid Vision 2026

Snapshot

It's December 31st, 2026, and the world has gone through an incredible revival with the convergence of advanced technologies funded by a flood of new investment capital. Once unthinkable breakthrough technologies that are disrupting massive markets such as global high-speed data connectivity, artificial intelligence, blockchain, commercial space travel, and innovative genomic discoveries are now mainstream, made possible by entrepreneurial genius financed with Initial Public Offerings (IPOs).

It's difficult for all investors to profit from this exciting era of innovation. The fast-moving IPO market confounds and challenges even experienced fund managers because it's hard to analyze these new and previously unknown companies.



Renaissance Capital is the clearinghouse for IPO insights, providing tools and research to make these high-tech marvels understandable and accessible. In addition, investors now have the opportunity to enhance diversification and invest in *future* disruptive technologies by using our game-changing IPO Exchange Traded Funds (ETFs).

All public companies start as **new stocks** at one point. <u>As the world's preeminent IPO research firm, we are an integral part of the IPO landscape</u>, leveraging our institutional IPO research monopoly to become *the most sought-after solution for IPO investing*. We've expanded into international markets, giving investors worldwide an edge in profiting from these up-and-coming new stocks long before they become household names.

Values



Puts Clients First - Always.

We are obsessed with our customer's success and satisfaction.



Demonstrates a Can-Do Attitude.

As a growing company, we continually face new challenges, which we enthusiastically embrace.



Nurtures a Positive Team Environment.

Life is too short not to enjoy working with your colleagues.



Is Curious and Coachable.

Our employees are smart, real smart. We are passionate about figuring out what makes each new IPO special and sharing our knowledge.



Takes Ownership.

We take our commitments seriously and are proactive problem solvers.



Renaissance Capital has no outside funding, and we are resilient. Our management team knows how to handle market turmoil. We survived the dot.com meltdown in 2000, the 2008 financial crisis, and the 2020 global COVID pandemic. Our can-do attitude is part of what makes us who we are, and it propels us forward when things get tough!



Culture

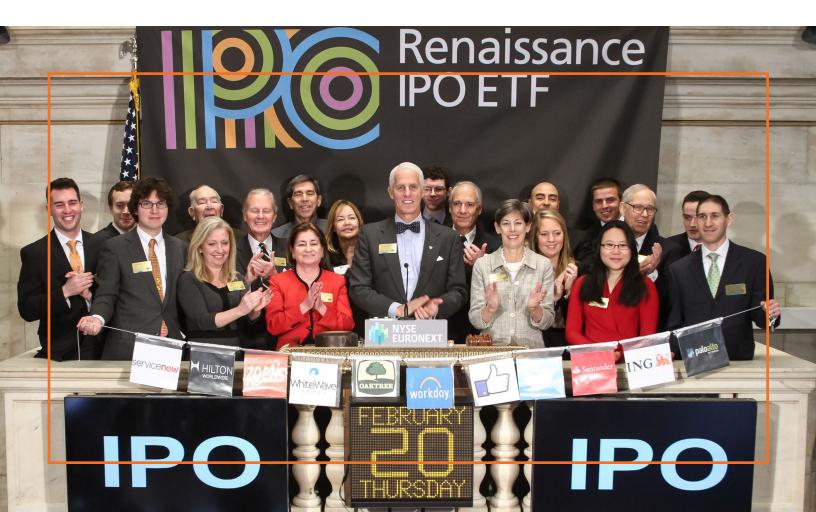
We get over 700 applications for every analyst we hire, and of the most technically skilled people who apply, we select those who are the best cultural fit with our team.

environment through amicable collaboration and joie de vivre. We take our work seriously—but we don't take ourselves seriously! Team members make each other laugh daily, and it's easy because we love what we do. We're friendly here! Everyone, new hires included, feel comfortable presenting their questions. Employees love our flexible work model: They're welcome to work from home or come into the office as they please.

A senior analyst leads each research report team and is supported by a junior analyst. Junior Analysts receive hands-on training, apprenticing on how to write, analyze hundreds of IPOs, and build

financial models. In addition, the entire research team conducts a cold review on <u>every</u> research report for quality control, optimizing our firm's opinions for accuracy and readability.

We're a culture that celebrates success and recognizes achievements. During our Friday morning meetings, we catch up with everybody on the status of our teams' projects and enthusiastically celebrate all wins. We foster community no matter the distance between us. Renaissance sponsors certifications (e.g., CFA) and third-party skills training for all employees. From junior analysts to IT specialists, we are committed to personal and career development.





Core Business Activities

We are the Category King of new stocks, with a 35-year history of helping our clients uncover and profit from IPO diamonds in the rough.

Institutional Pre-IPO Research

As the global leader in institutional **IPO research**, we give our clients the insights they need to succeed with their IPO investing.

Our institutional clients invest hundreds of millions each year on IPOs, and they represent the who's who of the largest and most active IPO investors in the world.

Our IPO underwriting clients are involved with raising about 98% of the IPO dollars raised in the U.S. each year. Our research subscription renewal rates have remained over 95% for more than a decade. Some of our clients have been with us for more than two decades. Our clients also regularly request IPO Data Feeds to equip their models with the latest IPO information.

IPO Exchange-Traded Funds

Our IPO ETFs are enormously popular.

- The Renaissance IPO ETF for US-listed IPOs (NYSE symbol: "IPO"), and
- The Renaissance International IPO ETF (NYSE symbol: "IPOS")

We are facing a \$19B Assets Under Management (AUM) opportunity for our US IPO ETF alone and are planning substantial growth for our International IPO ETF. We are now approved on all the major Wall Street platforms, permitting their brokers to recommend our **new stock IPO ETFs** to their clients.

In addition, Registered Investment Advisors (RIAs), Institutions, and Individuals now, as a matter of course, strategically add IPOs to their portfolios to enhance diversification.

Our IPO ETFs are considered the definitive IPO performance benchmark for the entire IPO market. You get broad-based exposure to the IPO market sector when you own our IPO ETFs. Our IPO ETF investors buy all the stocks in the Renaissance IPO Index, avoiding single-IPO selection risk. Investors can capture growth opportunities by holding these companies while they seek to become household names.

The IPO ETF has NO Overlap with the S&P 500 ETFs*

(The IPO ETF only contains **NEW STOCKS**)



*The Renaissance IPO ETF compared with the S&P 500 ETFs (as of 12-13-21)

IPO Pro

The IPO Pro Membership Portal is an important tool for both investors and advisors looking to make a successful investment. Our members get the most timely and authoritative information about IPOs available. It's no wonder that this subscription site has been so popular!

Organizations interested in keeping tabs on the latest developments in the IPO market (e.g., accountants, lawyers, investment bankers, venture capitalists, and private equity investors) are also very active on our site. We're on track for a successful expansion into the international markets.

Headquarters

When you first walk through the revolving glass doors of our headquarters building in Connecticut, you are struck by the stunning seven-story Italian marble open atrium. You are then greeted by friendly reception on the ground level.

We are location agnostic. Employees can come into our office part-time or full-time at their convenience. We have state-of-the-art communication protocols and procedures, allowing everyone to connect seamlessly. Our servers are cloud-based with robust security protections and backup.

Our team is spread across the country. For those who commute, it's a short walk from public transportation to our office. Other office amenities include adjustable height desks, a gym facility, daycare, a recently-renovated cafe, and a Starbucks Coffee shop.

When you step through our doors, you frequently see a group of colleagues gathered by the trading desk in front of the flatscreen watching CNBC or Bloomberg TV, cheering on one of our analysts providing expert commentary on the IPO market. **The glass offices and open layout fuel a friendly and collaborative atmosphere.** We're only one Zoom click away from our remote colleagues, and the best part is, <u>we feel closer than ever</u>.

Sales & Marketing

When it comes to gathering assets, we're the team that Wall Street tries to emulate. We use digital marketing and other innovative strategies for unparalleled asset accumulation. Personal referrals resulting from high customer satisfaction are also responsible for a meaningful portion of our revenues. For 35 years, we've dominated the IPO research sector. A prolific producer of IPO content, we are known as the authority in the space and the natural go-to organization for new stock investing. Investors can't keep up with the rate at which new companies go public, but we help them stay ahead with our IPO research, so our clients can make informed decisions while everyone else scrambles to catch up.



Media & Awards

Renaissance Capital is the 800-pound gorilla in IPO research and money management

Investors Business Daily

The media turns to us for our IPO stock predictions—even Wall Street's investors consult us for guidance! We wrote the book on it, "IPO Investing For Everyone" (John Wiley & Sons). In recent years, our preeminence has expanded from the institutional research field into the broader public sector due to our highprofile appearances on CNBC and numerous interviews with the media. We are very popular with the financial press and regularly appear in the Wall Street Journal, the Financial Times, the Economist, Forbes, Barrons, Bloomberg TV, and Fox Business TV. We're always the first on Wall Street to initiate research and opinions on IPOs, waking investors up to the missing link in their portfolio: New Stocks. It's an honor to be celebrated for the positive impact we've had on the market.





Giving Forward

Our team enthusiastically volunteers their time for various not-for-profit endeavors, whether it's charitable causes, town governance, PTA meetings, or coaching kids in water polo at the local YMCA. We're happy to give our staff the freedom to honor their priorities and cultivate a life they love.



Founder Sentiment

We created a place where people look forward to coming to work!

We are incredibly proud and fulfilled by what we've accomplished, building a work environment where team members are friendly and have a good time together. **We come to work because we love what we do and the people we're around.** Our work is a gift, one we leverage to make a positive impact on individuals and institutions alike. Together, we've not only made IPO investing easy, but we've made it meaningful, too.